(A NONPROFIT CORPORATION)

Financial Statements

WINTON, CALIFORNIA

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Independent Auditor's Report

To the Board of Directors Merced County Food Bank, Inc. (A Nonprofit Corporation) Winton, California

We have audited the accompanying statements of financial position of the Merced County Food Bank, Inc. (a Nonprofit Corporation), which comprise the statements of financial position as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. Except as discussed in the following paragraph, we conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards required that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Merced County Food Bank, Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

David D. Bruner CPA, Inc.

Merced, California May 31, 2019

MERCED COUNTY FOOD BANK, INC. (A Nonprofit Corporation) Statement of Financial Position

Assets	2018	
Current assets: Cash and cash equivalents Receivables Inventory - donated (Note 6)	\$ 612,847 5,828 2,776,219	
Total current assets	\$ 3,394,894	
Property and equipment, net of accumulated depreciation (Note 4)	85,538	
Total assets	\$ 3,480,432	
Liabilities and Net Assets Current liabilities: Accounts payable and accrued expenses Accrued salaries Accrued vacation Accrued payroll taxes	28,560 14,133 5,716 1,177	
Total current liablilities	\$ 49,586	
Net Assets: Unrestricted: Unrestricted - general Unrestricted - net investment in property and equipment	3,230,858 <u>85,538</u>	
Total unrestricted	\$ 3,316,396	
Temporarily restricted (Note 9) Total net assets	114,450 \$ 3,430,846	
Total liabilities and net assets	\$ 3,480,432	

MERCED COUNTY FOOD BANK, INC. (A Nonprofit Corporation) Statement of Activities and Changes in Net Assets

Public Support and Revenue Contributions and corporate grants In-kind contributions - food products (Note 6)	Unrestricted \$ 158,020 8,792,279	Temporarily Restricted \$ -	Total \$ 158,020 8,792,279
Government grants (Note 7) Pantry sales Drought box insurance Fundraising Brown bag program TFAP Income SEFAP Income	101,785 122,776 68,050 44,042 73,368 73,623	122,534 - - - -	122,534 101,785 122,776 68,050 44,042 73,368 73,623
Merced County Reimbursement Grants Miscellaneous income Net assets released from restrictions Total revenues and other support	26,715 259,000 5,159 80,489 \$ 9,805,306	(80,489) \$ 42,045	26,715 259,000 5,159 - \$ 9,847,351
Expenses Program services Food assistance Total program services	8,655,731 \$ 8,655,731	<u>-</u> \$ 0	8,655,731 \$ 8,655,731
Supporting services Management and general Fundraising Total program services Total expenses	291,867 13,416 305,283 \$ 8,961,014	- - - - \$ 0	291,867 13,416 305,283 \$ 8,961,014
Change in net assets Net assets at beginning of year Net assets at end of year	844,292 2,472,104 \$ 3,316,396	42,045 72,405 \$ 114,450	886,337 2,544,509 \$ 3,430,846

MERCED COUNTY FOOD BANK, INC. (A Nonprofit Corporation) Statement of Functional Expenses

	Program Services	Fundraising Expense	Management and General	Totals
Salaries and wages	\$ 285,581	\$ -	122,392	407,973
Payroll taxes	24,562	-	10,527	35,089
·				
Total salaries and related expenses	310,143		132,919	443,062
Administrative expense	-	-	111	111
Auto expense	64,917	-	15,227	80,144
Bank charges	-	-	794	794
Cleaning program	1,945	-	-	1,945
Computer software	-	-	1,162	1,162
Development	-	-	5,527	5,527
Donations	-	-	5,500	5,500
Dues and subscriptions	-	-	295	295
Equipment rental	11,104	-	-	11,104
Food acquisition costs	140,961	-	-	140,961
Freight	2,940	-	-	2,940
Fundraising expense	-	13,416	-	13,416
In-kind food donation (Note 6)	7,842,506	-	-	7,842,506
Insurance	58,518	-	18,480	76,998
Interest	263	-	-	263
Licenses, fees and permits	2,026	-	1,658	3,684
Marketing	-	-	44,359	44,359
Meals	-	-	3,467	3,467
Miscellaneous expense	-	-	250	250
Office supplies	10,790	-	8,478	19,268
Outside cold storage	19,537	-	-	19,537
Outside services	9,998	-	-	9,998
Pest control	2,200	-	-	2,200
Professional services	-	-	20,693	20,693
Rent	54,000	-	18,000	72,000
Repairs and maintenance	6,095	-	-	6,095
Security	1,828	-	-	1,828
Supplies	34,299	-	-	34,299
Taxes	-	-	298	298
Telephone expense	1,454	-	2,180	3,634
Travel	4,692	-	2,010	6,702
Uniforms	182	-	-	182
Utilities	39,347		10,459	49,806
Total operating expenses	8,309,602	13,416	158,948	8,481,966
Total expenses before depreciation	8,619,745	13,416	291,867	8,925,028
Depreciation	35,986			35,986
Total expenses	\$ 8,655,731	\$ 13,416	\$ 291,867	\$ 8,961,014

MERCED COUNTY FOOD BANK, INC. (A Nonprofit Corporation) Statement of Cash Flows

Cash flows from operating activities:	
Change in net assets	\$ 886,337
Adjustments:	
Depreciation	35,986
Decrease in accounts receivable	798
Increase in inventory	(695,858)
Decrease in accounts payable	(9,825)
Increase in accrued salaries	14,133
Increase in accrued vacation	5,716
Decrease in payroll tax liabilities	 (1,531)
Net cash provided by operating activities	 235,756
Cash flows from investing activities:	
Purchase of fixed assets	 (47,736)
Net cash used by investing activities	 (47,736)
Cash flows from financing activities:	 <u>-</u>
Net cash provided by financing activities	
Net increase in cash and cash equivalents	188,020
Cash and cash equivalents as of beginning of year	 424,827
Cash and cash equivalents as of end of year	\$ 612,847
Complemental data:	
Supplemental data:	
Interest paid during the year	\$ 1,251
Taxes paid during the year	202

(A Nonprofit Corporation)
Notes to Financial Statements
June 30, 2018

Note 1 Summary of Significant Accounting Principles

General

This summary of significant accounting policies of the Merced County Food Bank (the Organization), Inc. is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of the Organization's management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

Organization

The Merced County Food Bank, Inc. is a non-profit public benefit corporation incorporated in the State of California for the purpose of providing food for needy individuals and families in the Merced County area of California.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes.

Income Tax Status

The Merced County Food Bank, Inc. is a non-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Merced County Food Bank has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(vi).

The Organization's tax filings are subject to audit by various taxing authorities. The Organization's federal tax returns for 2016, 2017 and 2018 remain open to examination by the Internal Revenue Service; state income tax returns for 2015, 2016, 2017 and 2018 are open to examination. In evaluating the Organization's tax provisions and accruals, the Organization believes that its estimates are appropriate based on current facts and circumstances.

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Notes to Financial Statements
June 30, 2018

Note 1 Summary of Significant Accounting Principles (continued)

Property and Equipment

Purchased property and equipment is recorded at cost and donated equipment at its fair market value at the date of donation. Donations of property and equipment are reported as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support.

Depreciation

Depreciation of property and equipment is provided on the straight-line method over the following useful lives:

Building 39 years
Improvements 7-15 years
Office equipment 3-7 years
Warehouse equipment 3-7 years
Vehicles 5-7 years

Donated Services

A substantial number of volunteers donated significant amounts of their time in the organization's behalf; however, amounts have not been reflected in the statements for donated services since an objective basis is not available to measure the value of such services.

Contributions

All contributions are considered available for unrestricted use, unless specifically restricted by donor. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Inventory

Donated food is capitalized as inventory and recorded at the average handling fee times the number of pounds. In addition to donated food, the Merced County Food Bank also maintains an inventory of purchased food which is recorded at cost. Upon distribution, the food is recorded as a decrease in unrestricted net assets and as food expense.

Allocated Expenses

Expenses have been allocated by function among program, fundraising, and supporting services classifications on the basis of budget allocations and on estimates made by the organization's management.

Cash and Cash Equivalents

For purposes of reporting the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less as cash and cash equivalents. Restricted cash is limited in use to payment for grant approved food expenses.

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Notes to Financial Statements
June 30, 2018

Note 1 Summary of Significant Accounting Principles (continued)

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Note 2. Date of Management's Review

In preparing the financial statements, management has evaluated events and transactions for potential recognition or disclosure through May 31, 2019, the date the financial statements were available to be issued.

Note 3. Program Services

Merced County Food Bank major programs are as follows:

<u>Senior Brown Bag</u> - Provides nutritious supplemental groceries to about 3,400 senior citizens in the Merced County area.

<u>Food Assistance</u> - The Food Bank is in partnership with 100 area pantries and manages 24 USDA food distribution sites. In October of 2004, the Merced County Food Bank opened its doors to a new site, 2000 W. Olive Avenue, Merced, providing 32,000 square feet of storage space with a small freezer and huge walk-in refrigeration capacity. With a major contribution from the Merced County Board of Supervisors, they installed a large walk-in freezer in 2010.

<u>Drought Boxes</u> – The Food Bank provides drought boxes of food to needy families in Merced County. The State of California provides the drought boxes and provides money to run the program.

Note 4. Property and Equipment

A summary of property and equipment at June 30, 2018 follows:

	2018
Autos and trucks	\$ 61,675
Leasehold improvements	102,163
Machinery and equipment	76,466
Office equipment	8,259
Property, plant and equipment	16,508
	265,071
Less: Accumulated depreciation	179,533
	\$ 85,538

(A Nonprofit Corporation)
Notes to Financial Statements
June 30, 2018

Note 5. Fair Value Measurements

ASC 820, Fair Value Measurement, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels:

<u>Level 1 inputs</u> - consist of unadjusted quoted prices in active markets for identical assets and have the highest priority.

<u>Level 2 inputs</u> - inputs other than quoted prices in active markets that are either directly or indirectly observable.

<u>Level 3 inputs</u> - unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. At June 30, 2018, Merced County Food Bank does not have any investments.

Note 6. In-Kind Contributions

A substantial amount of food is donated to the Organization. Valuation of food is at its estimated fair market value using studies conducted by Feeding America and regional food banks, who estimate that their contributed foods mix is valued at \$1.72 per pound for the year ended June 30, 2018. A total of 2,592,726 pounds of food were donated to the Organization for the year ended June 30, 2018. Distributions to recipient organizations and programs totaled 4,498,072 pounds for the year ended June 30, 2018.

Note 7. Government Grants

The Organization received government grants as follows:

Year ending June 30, 2018	F	Program	
	Food	Assistance	
Granting Agency			
FEMA	\$	114,450	
USDA		8,084	
	\$	122,534	

(A Nonprofit Corporation)
Notes to Financial Statements
June 30, 2018

Note 8. Concentration of Credit Risk

The Organization maintains its cash balances in various financial institutions which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2018, the balance on deposit did not exceed FDIC limits on any account at any bank, except for the Compass account for the general fund. Additional insurance is provided by the bank to cover this amount.

Note 9. Temporarily Restricted Net Assets

Temporarily restricted net assets were \$114,450 at June 30, 2018. These funds are restricted for food purchases and mileage.